

# Case Study

## The Hurlingham Club



### Join the Club – Hurlingham Chooses SecurStore

Located in the heart of London across 42 acres and bordering the river Thames, the internationally and well renowned private members institution, The Hurlingham Club has associated itself with SecurStore's Cloud Backup service to protect its critical data. Steeped in rich heritage and historical tradition, the exclusive club founded in 1869 wanted to align itself with a backup provider that could meet its requirement in the modern era.

// Our data is critical to serving our Members. Having the SecurStore solution in place means that we can protect our data knowing that if and when we need to restore data, we can do so quickly and simply. //

**David Appleton**  
IT Manager

### Culture Change – Moving from Onsite to Offsite

As surveys by senior IT personnel suggest, the tide is changing with tape systems or other onsite technologies not being able to cope with backing up vast amounts of data or complex infrastructures. This in turn has resulted in offsite backup or "Cloud Offerings" being the way forward. SecurStore's solution meets these requirements with the key focus on recoverability i.e. having the ability to restore single files/emails or large amounts of data quickly and efficiently.

The technology used in the solution is agentless, which means the software only needs to be installed on one machine and it sees other workstations, servers, desktops and laptops connected to it. This isn't a pay per licence, user or server model but only on data stored after compression, de-duplication and delta blocking have been applied. No other costs are there with the service and all is included, a huge advantage when compared to tapes.

### Protecting Sensitive Data

Data being sent offsite has to be done in a secure way, 3rd parties should not be able to gain access to the information for misuse. SecurStore protects The Hurlingham Club and others from such insecurities in many ways. Customers create their own encryption key and never disclose it, therefore if lost then SecurStore can't do anything to retrieve any data during a disaster. Data is encrypted before it leaves the customer's firewall and whilst stored offsite and with up to 256 AES Encryption makes it very secure. Finally SecurStore is regularly audited by BSI and certified for the ISO 27001 Information Security Standard, this gives peace of mind knowing that not only is the technology the best in the market, but compliance, security and meeting any regulatory standards are just as important.

// Onsite backups are not as efficient as they once were, and our previous tape based solution was hugely time consuming. The SecurStore service is fully automated and, in addition, retention rules mean that we can move older data to a cheaper 2nd tier, thereby keeping costs down. //

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