

Case Study



WILLIAMS DE BROË

Investing in Secure Online Backup

As a comprehensive provider of investment services, Williams de Broë faced several key difficulties when ensuring the safety of its business critical data. With seven sites across the UK, the geographical dispersion of its staff and the spread of sensitive data meant that any data being backed up from multiple sites would require an enterprise level solution that could cope with the growing demands from a complex corporate network.

Following a reassessment of its incumbent's backup services, the company recognised the need to address these issues. This prompted a re-allocation of its data backup to SecurStore, a specialist provider of automated and managed cloud backup and recovery services. By entrusting its backup to SecurStore, it has allowed the IT function to focus more on its primary objectives.

// As an FSA regulated company we were looking for a solution which could fulfil our backup needs, protect our sensitive data and also follow strict compliance protocols. SecurStore met all our criteria, they had an agentless based solution, ISO 27001 certification plus excellent 24/7 support. All this coupled with a multi-tier storage model meant our costs would be sustainable long term whilst having a technically advanced backup solution. No other provider we spoke to offered this bespoke offering which is crucial to the long term support of our data. //

Dave Walker

Network Manager at Williams de Broë

Scalable Data Management

Leveraging its cloud expertise, SecurStore worked with Williams de Broë to ensure the full protection of its data across its UK sites. The multiple tier storage provided by SecurStore meant that critical data was stored on the primary tier available for instant and rapid recovery whilst non-critical data could be automatically moved to the secondary tier otherwise known as Backup Lifecycle Management (BLM) for recovery within 24 hours. This unique concept meant that Williams de Broë is able to have a sustainable backup solution for many years supporting natural data growth.

// Using SecurStore's Cloud Backup and Recovery services has improved the efficiency of our IT and having this support in place has allowed us to focus on other areas of the business therefore saving time, money and resources. //

Dave Walker

Network Manager at Williams de Broë

Compliance

As **Williams de Broë** is FSA regulated and SecurStore is certified by British Standard Institute for ISO 27001, this represented an obvious fit for data backup due to government regulations becoming more firm on offsite storage. By ensuring the online protection of its data, Williams de Broë has positioned itself to deal with any data recovery situation.

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